

# Is Your Business Ready to Advance Beyond QuickBooks? Elevate Operational Efficiency with Acumatica ERP

October 24, 2024



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### Who We Are

#### **Robert Jacobs**

- Digital Growth Director
- Software Solutions
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#### Paul Dubuque

- Presales Engineer
- Acumatica





### **Topics**



Why QuickBooks



Why move to ERP



Acumatica ERP demonstration







# QuickBooks Strengths

#### **Desktop Online Enterprise**

- Simplified financial processes
- Reduce manual errors
- Track inventory and orders
- Start ups and small business
- Low cost of ownership
- Ease of use
- Third party integrations available
- Tiered plans



### **QuickBooks Limitations**

#### **Desktop Online Enterprise**

- Supply chain management
- MRP (materials requirements planning)
- Multi-level BOM (bill of materials)
- Production routings
- Multiple costing options
- Lot tracking and tracing
- QMS (quality management)
- Capacity planning
- Advanced reporting
- Multiple DBs/subscriptions (LLCs)
- Stability and help desk service



## **Polling Question**

Which version of QuickBooks are you using?

- Desktop Pro / Premier
- Online
- Enterprise Diamond / Gold / Platinum





#### Modern ERP

### Coverage

- Supply chain, manufacturer production, service
- Control risk management and compliance
- Multi-entity, currency, language

### **Technology**

- Access from anywhere
- Intelligent insights
- Open standards
- Granular security





### Benefits of Modern ERP

Accurate decisions

**Enable** growth

Speed to market

Team harmony

Minimize losses

Strength to compete





## **Polling Question**

Are you considering moving to ERP?

- Not currently
- Next 6-12 months
- Need more information







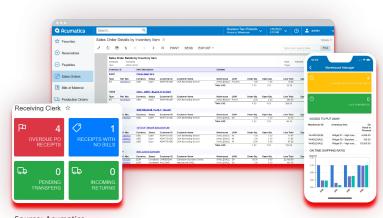
### **Acumatica Cloud ERP**



### **Acumatica Overview**



- Manufacturing "Plus" All in One
- **Dashboards**
- Manufacturer workflow
- **CRM**



Source: Acumatica





### Thank you!

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