



*We'll get you there.*

CPAs | CONSULTANTS | WEALTH ADVISORS

# Streamline Financial Reporting with Acumatica and Velixo

August 28, 2024



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# Who We Are



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Digital Growth Director  
Software Solutions  
CLA



Mike Duberstein  
Acumatica Sales  
Solution Engineer



Jason Potoka  
Acumatica Sales  
Solution Engineer



# Topics

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Common Pain Points

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How to Improve

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Why Acumatica? Why Velixo?

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Acumatica and Velixo Reporting Demo



# Polling Question #1

How familiar are you with Acumatica Construction ERP?

- Very familiar
- Somewhat familiar
- Never heard of it



# Results of Insufficient Capabilities



- Missed Opportunities
- Poor Control & Decision Making
- Low Productivity
- Slow to Spot Trends
- Little Actionable Insights
- Risk of Competition & Relevancy

# How to Improve

## Modern ERP

- Single Source of Truth / Reliable Data
- End to End Financial & Operational Coverage
- Task & Role Specific Graphical Dashboards
- Personalized Flexibility

## Integration to Excel

- Real-time Two-Way Tight Integration
- Live Drill Down
- Report Distribution
- Automatic Write-Back to Acumatica



# Benefits of Better Reporting and Analytics

Accurate  
Decisions

Better  
Planning and  
Forecasting

Speed

As One

Minimize  
Losses

Strength to  
Compete





# Why Acumatica?

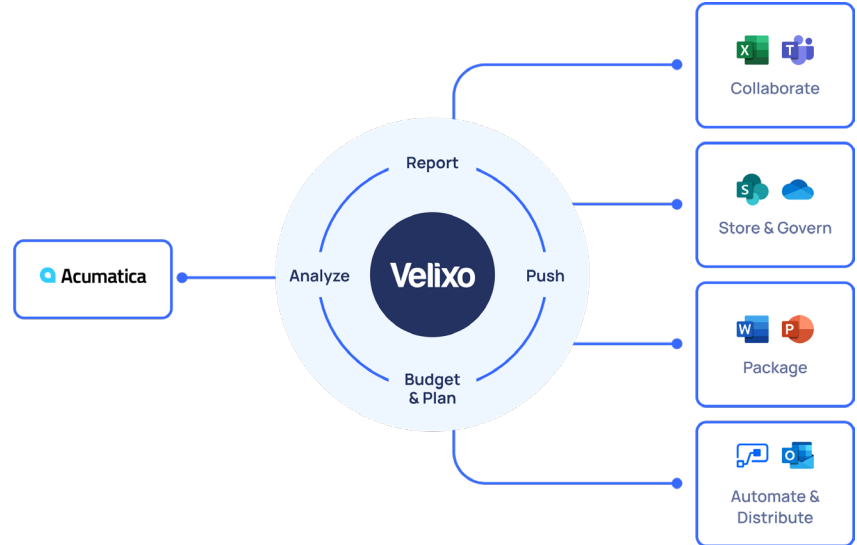
## Acumatica Reporting Methods

1. Role based Dashboards – visualize information, drill down to transactional data.
2. Analytica Report Manager – create financial reports that retrieve the amounts posted to specific General Ledger accounts and sub-accounts.
3. Generic Inquiry – Real-time information right on a form screen & user formattable.
4. Business Report Designer - Create visually compelling reports including sales reports, check forms, invoices, and more; easily design new reports or customize predefined reports.
5. Power BI – utilize integrated business intelligence tools, such as Microsoft Power BI, to aggregate data from multiple sources, extract actionable information for strategic and tactical decision making, and present it visually to stakeholders.
6. Velixo.



# Velixo for Acumatica

- ✓ **Modern, Self-Service Excel App/** up-to-speed in minutes
- ✓ **Real-time** reporting, with live **drilldown** and pre-built **Templates**
- ✓ **Bi-directional** (pull & push) with **writeback** to Journals, Budget, Project or any import scenario
- ✓ **Native functions & pixel-perfect formatting**
- ✓ **Deeply integrated** to Acumatica
- ✓ **Report Distribution**
- ✓ Integrated to **Microsoft 365** (Collaboration, Storage, AI, Governance)



# Acumatica Demonstration

Acumatica Search... Revision Two Products Products Wholesale 7/8/2023 8:01 AM admin

Sales Order Details by Inventory Item ☆

TOOLS -





Type your query here Find

Sales Order Details by Inventory Item

Company: Company User: admin admin Date: 7/8/2023

Inventory ID	Item Description	Subitem									
00897	Phelps Beef Strip										
Type	Ref. Nbr.	Currency	Status	Customer ID	Customer Name	Warehouse	UOM	Order Qty.	Open Qty.	Line Total	Op
SO	SO0005117	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	POUND	1.00	1.00	10.29	
								<b>Total USD:</b>	1.00	1.00	10.29
10004	VINYL GREY / BLACK @ 31 INCH										
Type	Ref. Nbr.	Currency	Status	Customer ID	Customer Name	Warehouse	UOM	Order Qty.	Open Qty.	Line Total	Op
SO	SO0005182	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	FOOT	4.00	4.00	280.00	
								<b>Total USD:</b>	4.00	4.00	280.00
Ref. Nbr.	Currency	Status	Customer ID	Customer Name	Warehouse	UOM	Order Qty.	Open Qty.	Line Total	Op	
3005188	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	EA	1.00	1.00	44.12		
								<b>Total USD:</b>	1.00	1.00	44.12
Ref. Nbr.	Currency	Status	Customer ID	Customer Name	Warehouse	UOM	Order Qty.	Open Qty.	Line Total	Op	
3005191	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	IN	1.00	1.00	17.44		
3005192	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	IN	1.00	1.00	17.44		
3005196	USD	Open	ABARTENDE	USA Bartending School	WHOLESALE	IN	5.00	5.00	97.20		
								<b>Total USD:</b>	7.00	7.00	122.08
Ref. Nbr.	Currency	Status	Customer ID	Customer Name	Warehouse	UOM	Order Qty.	Open Qty.	Line Total	Op	
3007209	EUR	Completed	CARIBBEAN	Caribbean Secretary Online	WHOLESALE	EA	50.00	0.00	22,148.55		
3008048	EUR	Completed	ASLBAR	Nauticus Bar SABL	WHOLESALE	EA	1.00	0.00	451.30		

## Receiving Clerk ☆

 4 OVERDUE PO RECEIPTS	 1 RECEIPTS WITH NO BILLS
 0 PENDING TRANSFERS	 0 INCOMING RETURNS

Warehouse Manager

10:55

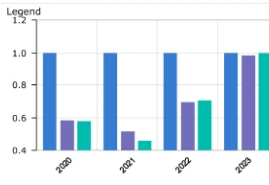
4 SHIPMENTS TO PICK AND PACK

0 LATE SHIPMENTS

GOODS TO PUT AWAY

Warehouse ID	Inventory Item	On Hand to Process
VA-WHOLESL	Widget 01 - High volu...	4,495.00
WHOLESALE	Widget 03 - Standard ...	100.00
WHOLESALE	Widget 01 - High volu...	19,500.00

ON TIME SHIPPING RATIO



Legend

2020 2021 2022 2023



## Modernize Your Business with Excel-based Reporting and Automations

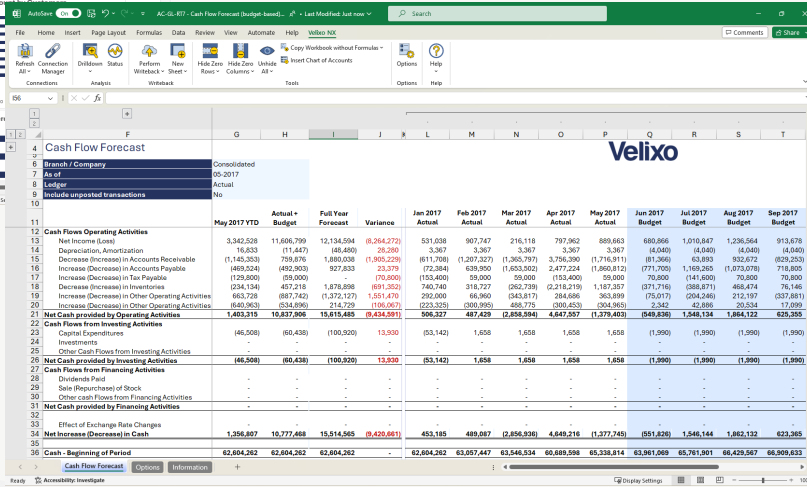
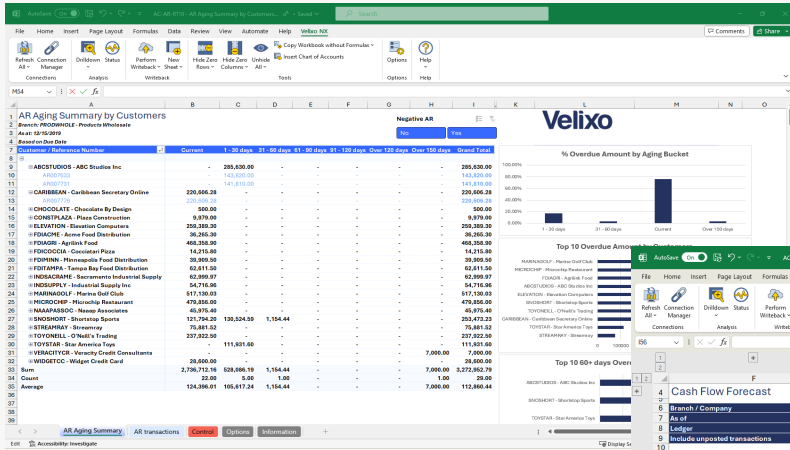


# Polling Question #2

How pressing is better reporting for you?

- We need help now
- We're considering addressing it this year
  - Unsure





Velixo Demo



## Tackling complex challenges in construction

Contractors face extremely complex challenges. Government spending is uncertain. Business relationships and international ownership can be difficult to navigate. Technology continues to evolve rapidly, both in your office and on the worksite. When you recognize the impact of these changes on your business, you can position your business to create opportunities in the future.



7,200+

Construction companies served by CLA



350+

Construction professionals at CLA



#1

Ranked top U.S. construction accounting firm by *Construction Executive*, 2019 – 2022



How can CLA help?



# Take their word for it

“The landscape is changing quickly and we need a tech stack that is going to be able to survive in that landscape. Having CLA and Acumatica by your side the whole way gives confidence.”

Joe DeBiasio, CFO  
Roebbelen Contracting, Inc.





# Thank You!

“Velixo cut Mid-States Companies’ estimate and proposal manhours in half. If you have Acumatica and don’t have Velixo, you’re crazy!”

Andrew Pistorius  
Mid-States Companies  
CFO



“Velixo Reports has **drastically reduced the amount of time** it takes for my **month-end** financial statement preparation. I couldn’t be happier. Excellent product.”

Larry Hooks  
Berthold technologies  
Controller



“The ability to write my forecasts back in bulk saves me lots of back and forth and manual entries, I estimate it **reduces our budgeting process from days to hours.**”

Donna M. James  
Cornell Cooperative Extension  
Finance Manager



Trusted by thousands of companies



**#1** Rated Solution on the Acumatica Marketplace

*Thank you!*

*Ashley Slomanson*

Digital Growth Director

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CLAconnect.com



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